



Super Stock
Consulting S.A.



Company Profile

*Create wealth through proven
and intense scientific analysis!*

ABOUT

THE COMPANY

My career (Spanning over more than 35 years), working for two Government institutions (Armed forces and SARS). Following that, I got into work with a lot of stock, big and small. A great move by one of my employers, was to send me to a branch (Nelspruit/Mbombela - Earth Moving), where I was responsible for specific outcomes, for me to progress in my career.

The most important one was to see if I could bring in extra business, ie if I could improve sales effectively.

After 2 years, I achieved and exceeded all targets set. The sales experience would serve me well, and does even now. I've had to not only control procurement, and all types of stock, but also sell a lot through the years. I even sold used cars for around 1 year.

Because I have been involved in so many different departments, and industries, all my experience will be invaluable to any and all companies -

advantage and growth potential.

I really enjoy working together with other specialists, as a major team player I love the synergy that comes from that!

EXPERTISE

❖ Warehousing and Systems

Regardless of what you stock, how and where you stock it (above and/or underground), it must all be monitored and controlled. When working for LG Electronics SA, I had to write my own and complete Warehouse Management System in words, and the programmers sent me that exact system. It took my staff only 2 days to understand it.

Large quantities in various locations are no problem. I worked with 9 Depots and I can even visit branches/depots, once-off, monthly, quarterly and/or annually.

❖ **Inventory Management and Procedures**

I enjoy helping people, within their specific circumstances, my aim is to optimise and educate, as well as suggest improvements to all relevant systems and procedures.

Inventory can be your best asset, therefore all inventory levels must continuously adapt, run effectively and relevant to a changing world, industry and economic conditions.

❖ **Procurement & Precision Purchasing**

Purchasing has become very challenging in our current economic environment as buyers have to continuously consider many difficult factors. Here, my experience is of immense value!

Purchasing affects your company's cash flow and complicates the buyer's tasks -
Optimisation is key!

With my many years of buying experience, I can recommend changes and tweaks that will

boost your procurement system and in return, create greater cash flow.

❖ **Supply Chain and Sales Improvement**

Under the current world economic conditions, supply chains are constantly disrupted. Having excessive stock is a nightmare on its own, but the other extreme could be even worse, as you then have almost nothing to sell. To try and eliminate both of these problems, I look at every company's unique circumstances, to find opportunities, which can swing balance back to your company's Income Statement.

SUMMARY & PERSONAL ACHIEVEMENTS

With over 35 years of accomplished experience in stock and procurement management, warehousing, supply chain management, national parts management, raw materials management, and inventory management, I bring a results-driven approach to optimising every aspect of operations and customer satisfaction. My adaptability, analytical skills, and leadership have consistently transformed

business outcomes and set new standards of excellence in various industries.

Throughout my career, I have achieved significant milestones, including:

❖ **Elevating LG Electronics SA**

Positioned LG Electronics South Africa as the undisputed leader in After Sales Services across Southern Africa. Through rigorous improvements in service quality, LG outperformed all other appliance OEMs and earned top rankings, confirmed by constant market research, under the endorsement of the visionary CEO of LG SA, Mr. N.K. Park.

❖ **World-Class Commendations**

I received exceptional recognition from Mr. J.H. Baek, Managing Director of LG (Middle East - Dubai, UAE), a well-regarded figure in the global appliance industry. He characterized my contributions as world-class, reflecting the high standards and operational excellence achieved through my leadership.

❖ **Doubling Parts T/O @Barlows Equipment Co**

At Barlows Equipment Company (Caterpillar Dealer) Nelspruit/Mbombela Depot, I strategically drove the parts turnover to more than double in just two years, a transformation that boosted revenue and set a new benchmark for growth.

❖ **Record-Breaking Achievements**

Established the highest turnover record in 27 years for Barlows Equipment Company (Caterpillar Dealer) – Nelspruit/Mbombela Depot, showcasing a legacy of operational excellence and financial performance.

My career is a testament to resilience, strategic thinking, and a relentless pursuit of excellence, consistently delivering outstanding results that have both immediate impact and long-lasting influence on business success.

CONTACT US!

- (+27) 63 112 6459
- paul.oberholster2@gmail.com
- <https://www.linkedin.com/in/paul-oberholster-3798a919b/>



Base: Gauteng
Working area: SA and the World

Thank You!